



# **Transco<sup>TM</sup>** **HOLDINGS**

*We love to deliver*

## COMPANY PROFILE





# CHAIRMAN'S MESSAGE



As the Chairman of Transco Holdings, it brings me immense joy and pride to reach out to you today. Our journey as a dynamic group of companies has been marked by growth, innovation, and a relentless pursuit of excellence, and I am excited to share our story with you.

Transco Holdings was founded with a vision to create a conglomerate that offers comprehensive solutions across various industries. Our subsidiary companies have carved a niche for themselves, providing exceptional services, and fostering long-lasting relationships with our esteemed clients.

At the heart of our success lies our people – a talented and passionate team that embodies the spirit of all our subsidiaries. Their commitment to delivering quality services and their determination to go above and beyond for our clients have been the driving force behind our achievements.

In a rapidly changing world, adaptability is key, and at Transco Holdings, we embrace change with open arms. We continually invest in cutting-edge technologies and innovative strategies to stay ahead in an ever-evolving business landscape. Through digital transformation, we aim to enhance our services and elevate the experiences of our valued clients.

As we reflect on our journey so far, we acknowledge that our achievements would not have been possible without the trust and support of our clients and partners. Your confidence in

Transco Holdings has been a constant source of inspiration, spurring us to reach new heights and explore new avenues of growth.

As we move forward, we remain committed to our core values of integrity, transparency, and customer-centricity. Your satisfaction remains at the forefront of everything we do, and we will continue to prioritize your needs and deliver solutions that exceed expectations.

Furthermore, we recognise our responsibility to give back to society and the environment. Corporate social responsibility (CSR) is an integral part of our ethos, and we actively engage in initiatives that create a positive impact on the communities we serve.

In conclusion, the future holds exciting prospects for Transco Holdings Pty Ltd, and I am thrilled about the possibilities that lie ahead. We will continue to be driven by our passion for excellence, our determination to innovate, and our dedication to building lasting relationships.

Thank you for being an essential part of our journey. Your support and partnership have been invaluable, and together, we will embrace the future with enthusiasm and optimism.

Best Regards,

**Mohan A. J. Perera**  
Chairman, Transco Holdings (Pvt) Ltd



# GROUP CEO'S MESSAGE

I am delighted to address you today as we proudly introduce Transco Holdings, a group of companies that stand united in our commitment to excellence and innovation. As the Group Chief Executive Officer (CEO) of Transco Holdings, I am honoured to lead this diverse and dynamic conglomerate comprising the following subsidiary companies:

- Transco International (Aus) Pty Ltd
- Transco Cargo (Pvt) Ltd
- Transco Consolidation (Pvt) Ltd
- Transco Relocations (Pvt) Ltd
- Transco Projects (Pvt) Ltd
- Transco Digital (Pvt) Ltd
- Transco Travels (Pvt) Ltd
- Transco Shopping (Pvt) Ltd

At Transco Holding, our journey has been one of growth, learning, and adaptability. Over the years, we have established ourselves as a trusted partner in various industries, delivering exceptional services and solutions that cater to the unique needs of our clients.

Our success would not have been possible without the unwavering dedication and expertise of our team. Each member of the Transco family has contributed to our collective achievements, and I express my heartfelt gratitude to them.

As we move forward, our focus remains steadfast on delivering quality, reliability, and customer satisfaction. We understand the challenges our clients face in an ever-evolving business landscape, and it is our mission to provide innovative and effective strategies to overcome these challenges.

Transco Holdings has always been and will continue to be driven by our core values of integrity, transparency, and a passion for excellence. We strive to be at the forefront of technological advancements, embracing digital transformation to enhance our services further.

I extend my sincere appreciation to all our clients and partners who have placed their trust in us. Your support motivates us to reach new heights and explore new opportunities together.

As we expand our horizons, we remain dedicated to our responsibility towards society and the environment. Corporate social responsibility is an integral part of our identity, and we actively contribute to the communities we serve.

In conclusion, I am excited about the future of Transco Holdings and its subsidiary companies. Together, we shall continue to create a positive impact, achieve success, and foster meaningful relationships with each one of you.

Thank you for being an essential part of our journey. We look forward to growing and thriving together.

Best regards,

**Dr. Charitha Perera**  
Group CEO, Transco Holdings (Pvt) Ltd



# SECTOR HEADS

## MESSAGES



Embracing the global market with excellence and efficiency, Transco Cargo (Australia) is proud to be a leading logistics service provider in Australia. As we have now stepped into our 3rd decade of operations in Australia, Myself and my team are committed to ensure seamless international trade and logistics solutions that redefine boundaries and create opportunities for our valued customers.

**Akitha Perera**  
Director of Transco International (Aus) Pty Ltd



At Transco Cargo (Sri Lanka), our journey is powered by innovation and dedication. I'm excited to lead a team committed individuals that consistently deliver reliable and efficient freight forwarding and logistics services. With a client-focused approach, we strive to elevate industry standards not only within Sri Lanka but globally as well.

**Shanaka Dias**  
Director of Transco Cargo (Pvt) Ltd



Transco Digital is at the forefront of technological evolution, and I am honored to guide our team as we navigate the digital marketing landscape both within and outside of Sri Lanka. Our services are designed to empower businesses with innovative strategies, ensuring they thrive in the digital era.

**Dineth Silva**  
Director of Transco Digital (Pvt) Ltd



As an immensely motivated individual with over 19 years of expertise in the tourism sector in sales and marketing, mentoring, building high performance teams & securing strong partnerships locally & internationally. Our customer-centric DMC goes above and beyond, meticulously customizing every facet of your holiday, we are dedicated to turning travel dreams into cherished memories both within and beyond Sri Lanka.

**Dian Jansz**  
Director of Transco Travels (Pvt) Ltd

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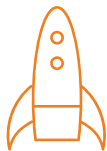
# COMPANY OVERVIEW

Transco Holdings (Pvt) Ltd is a diversified conglomerate consisting of many subsidiary companies. Transco adheres to stringent corporate philosophies centered around its vision, mission, and core values. Transco operates within the service industries on a global scale, meticulously following national and international regulations. Committed to customer satisfaction, Transco remains attentive and responsive to any challenges faced by its clientele. As a prominent service sector operator, our primary objective is to foster strategic alliances that drive mutual growth and build businesses across borders. Transco focuses on digital solutions, leveraging technology to deliver innovative services. While providing seamless experiences and personalized service. Through their collective efforts, Transco Holdings (PVT) Ltd aims to excel in each of its business verticals and create lasting value for its stakeholders



## Vision

To build long term relationships with customers by meeting all their requirements in a timely and efficient manner, and thereby contributing to our customers success



## Mission

To be recognized as a specialist in the field of service sector industries, providing high quality products, superior services and operational accuracy.



## Values

Engendering an environment of trust, integrity and team spirit built on quality work ethics



# TRANSCO CARGO AUSTRALIA

**Transco Cargo  
Australia  
in its years of  
business has  
been committed  
to delivering  
excellence and  
quality of service  
with flexibility**

With three decades of expertise and experience in the freight & logistics service industry in Australia, Transco has become a leading shipping company offering a range of logistics management services that help you compress cycle time with increased flexibility and reliability, lowering overall product cost, and maximizing supply chain efficiency for enhanced customer satisfaction. Transco's complete range of shipping, freight forwarding and logistics services, coupled with Specialized Logistic Services. Our innovative management team and cohesive infrastructure, enables us to manage all your cargo requirements whether general, perishable goods or specialized projects (such as out of gauge cargo, roll on roll off cargo or bulk cargo, etc.) with utmost dedication





# OUR SERVICES & MEMBERSHIPS



Sea  
Freight



Air  
Freight



Land Freight



Rail Freight



LCL  
Consolidation



Air Consolidation



Customs  
Brokerage



Personal Effects  
Handling



Warehousing Storage &  
3PL Solutions



International  
Courier Service



Automobile  
Logistics



Amazon & Other  
Ecommerce Logistics



Quarantine Approved  
Facilities



Agri Logistics



Project Cargo



International Air Transport  
Association



International Forwarders and  
Customs Brokers Association of  
Australia



Leading the World in Logistics Partnering

WCA world



Global NVOCC & Consolidators Networks

Neptune Consolidation Network



Automobile Logistics Network





# TRANSCO CARGO

## SRI LANKA

Transco has emerged as a premier shipping company, providing a comprehensive array of logistics management services designed to streamline operations and optimize supply chain performance. With a strong commitment to customer satisfaction, Transco offers innovative solutions that effectively reduce cycle time while enhancing flexibility and reliability. Our extensive range of shipping, freight forwarding, and logistics services caters to diverse cargo requirements, encompassing general merchandise, perishable goods, and specialized projects. Whether it's handling out of gauge cargo, roll on roll off cargo, bulk cargo, or other challenging shipments, our dedicated management team and robust infrastructure ensure seamless execution. By leveraging our expertise and cutting-edge capabilities, we enable businesses to lower overall product costs, maximize supply chain efficiency, and deliver an unparalleled level of service to their customers. At Transco, we are driven by a commitment to excellence in every aspect of logistics, making us the preferred choice for companies seeking exceptional cargo management solutions





# TRANSCO CARGO

## CLIENTS







# TRANSCO CONSOLIDATION

Transco Consolidation is a company mainly focused on LCL cargo consolidation/ de-consolidation including Trans shipments via Colombo hub port. Apart from that we offer general freight forwarding services as well in Colombo. We are equipped to assist with any type of logistical requirements.



The services offer in Colombo are as follows,

- LCL Cargo consolidations/de-consolidations
- LCLs & Sea to Air Transshipments via Colombo
- General Freight Forwarding
- Warehousing
- Customs clearance
- Transportation services
- Handling of OOG
- Personal Effects



## THE FREIGHT FORWARDING PROCESS



We have a wide range of Ocean Freight Services offered by Transco Consolidation to cater our customers economical alternatives & cost-effective solutions. Our worldwide logistics services cover not only shipments from port-to-port but also door-to-door supply chain solutions.

INCOTERMS	SELLER	FIRST CARRIER	ALONGSIDE SHIP	ON BOARD	ARRIVAL	ALONGSIDE SHIP	DESTINATION PLACE	BUYER WAREHOUSE
<b>EXW</b>	EX WORKS	!						
<b>FCA</b>	FREE CARRIER	!						
<b>FAS</b>	FREE ALONGSIDE SHIP		!					
<b>FOB</b>	FREE ON BOARD			!				
<b>CFR</b>	COST AND FREIGHT			!				
<b>CIF</b>	COST, INSURANCE AND FREIGHT			!				
<b>CPT</b>	COST PAID TO...	!						
<b>CIP</b>	CARRIER AND INSURANCE PAID TO...						!	
<b>DAT</b>	DELIVERY AT TERMINAL						!	
<b>DAP</b>	DELIVERY AT PLACE						!	
<b>DDP</b>	DELIVERY DUTY PLACE							!

LEGEND: ■ SELLER'S OBLIGATION   ■ BUYER'S OBLIGATION   ! RISK TRANSFER POINTS



# TRANSCO RELOCATIONS

Transco Relocations understands how stressful the process of moving can be for a family, individual, corporation or even the family pet - regardless of how many times someone has been through it.

Our dedicated mobility team provides planning tools and on-the ground support for our customers who need to move to a new, foreign environment or even back home. We understand the challenges that you are faced with when having to coordinate all the aspects of your relocation (or the relocation process for your employees). Our professionally trained packers and experienced customer care team work together to help alleviate any uncertainties and navigate the process for you.

With offices based in Australia, Sri Lanka & Maldives and a reliable agent network around the world we cover every location in the globe with 100+ full-time employees. We do look after every aspect of your moving process from the initial planning stages to the unpacking of your last box.

## Transco Relocations Services



Household Goods Storage  
(temporary or long-term)



International/Domestic  
Personal Relocations



International/Domestic  
Corporate Relocations



International Pet  
Transportation



Visa and Immigration  
Service



## Why should Transco handle your international move?

1. We are truly international
2. We provide clear and simplified quotations
3. We track shipments every step of the way
4. We offer tailor-made services including:
  - Packing & Unpacking
  - Guaranteed Pick Up & Delivery Service
  - Custom Crating
  - Disassembly and Re-assembly of furniture
  - Appliance / White Goods Services
  - Removal and Installation of Electronics
  - Handling of Heavy Items (i.e. safe, piano, hot tub, gym equipment)
  - Hanging of pictures/artwork
  - Floor and Wall Protection
  - Cleaning & Debris Disposal
  - Home search Assistance
  - School Search Assistance
  - Language Training Assistance
  - Cultural Training Assistance
  - Settling in Services





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# TRANSCO PROJECTS

Transco Projects is one of the leading project cargo service providers with a proven track record of delivering reliable and efficient logistics solutions to our clients across various industries. At Transco Projects, we understand that project logistics can be complex and challenging. That's why we offer a comprehensive range of services tailored to meet the unique needs of each project. From planning and execution to tracking and reporting, we ensure that every aspect of the project logistics is handled with precision and efficiency.

Our diverse portfolio of projects includes some of the most challenging and complex logistics operations, including heavy-lift cargo, oversized shipments, and transportation of sensitive equipment. Our team of experts is equipped with the latest tools and technologies to deliver projects on time, within budget, and to the highest standards of quality.

We take pride in our commitment to excellence and our ability to develop customized solutions that meet our clients' specific needs. Our goal is to provide our clients with peace of mind, knowing that their project logistics are in the hands of experienced professionals who understand their unique requirements.

## Reliable Equipment Fleet

A vast fleet of reliable equipment, from transport to heavy lift to precision equipment, all with modern features for any size of project cargo moves.

## Security & Compliance Solutions

Strong technical expertise & experience with Reliable Security & Compliance solutions with highly experienced personals.

## Safety First

Safety of the manpower, cargo and equipment is our No 1 priority.

## Quality Assured

All our business operations comply with Quality Management Systems.

## Other Transportation Solutions

We provide freight & chartering, customs clearance, automotive logistics as a means of covering the end-to-end scope of works.





# TRANSCO DIGITAL

Transco Digital is an international digital marketing agency. Comprising a team of passionate and driven individuals determined to disrupt the digital world. With a focus on innovation and leveraging cutting-edge technologies, we offer a comprehensive range of services, including strategic planning, SEO, social media marketing, content creation, and more





# TRANSCO

## DIGITAL CLIENTS





# TRANSCO SHOPPING

## SHOPPING WITH TRANSCO

Shop at Any Australian Online Retailer Using Transco Shopping!

Choose from several Online Brands and Shops in Australia and have your goods sea or air freighted to you in Sri Lanka with ease!

It's an easy and low-cost shopping and forwarding service, that will allow you to do all your shopping in Australia and get it delivered to you with fast, reliable, and efficient packaging options.

You can purchase almost ANYTHING from Australia and get it shipped to your home in Sri Lanka! Choose from groceries, clothing & accessories, health goods, baby items, household goods, pet essentials, furniture, electronics, and much more from Australian stores that you can access and shop from whilst living in Sri Lanka.

## TRANSCO SHOPPING CUSTOMER JOURNEY



Register for your free virtual address



Receive virtual address



Buy from online store & checkout with your virtual address



Transco will receive your goods & notify you



Pay your shipping & value add services



Transco will ship to your address in Sri Lanka



## WHY CHOOSE TRANSCO SHOPPING

We have your shopping and shipping needs covered



### Access to over a 1000+ Australian Stores and Brands

Shop from any online Australian shop or brand and have it shipped to your Virtual Address. It is that simple!



### Convenient Shopping and Shipping

Shop at the convenience from your home in Sri Lanka and get it shipped from Australia without a Hassle.



### Affordable Services and Shipping Rates to Sri Lanka

The best shipping rates to ship your shopping to Sri Lanka! Get it Cleared through Customs with Door Delivery.



### Superior Packing & Top-Rated Customer Care

With Transco Shopping's Packing Team, you are assured of Superior Packing into our range of Transco Boxes, Tea Chest, and Crates.



### Secure Payment Methods

With our secure payment processing method, PayPal, your payments are safe & secure with added encryption against fraud & identity theft.



### Value-Added Services

We want to make the process of shopping & shipping better with our value-added services ie. Insurance, Photographs of Merchandise and Door Delivery. Also, if the goods are needed faster, Air Courier is a possibility.





# LION XPRESS

Introducing Lion Xpress, Transco Cargo's latest service which enables our customers to send urgent items overseas with a fast and reliable service. With over 30 years experience in freight forwarding & logistics Transco cargo can now provide express courier services through Lion Xpress.

Our customers can now use Lion Xpress to send excess luggage, urgent documents, medicine, health supplements, electronic items, food items, saloon products, vehicle spare parts and many more on urgent door to door basis.

Weekly Air Shipment  
to **Sri Lanka**  
from **Australia**

**Delivery within  
4 - 7 days**  
with Free Door Delivery





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# TRANSCO TRAVELS

Transco Travels, an inventive destination management company in Sri Lanka, benefits from over three decades of expertise from Transco Holdings. Our contemporary approach to travel focuses on crafting exceptional and unforgettable experiences for clients. With a team of experienced professionals, we specialize in personalized itineraries encompassing cultural tours, adventure activities, nature excursions, and culinary journeys.

Our commitment to customer satisfaction drives us to go beyond the ordinary, tailoring every aspect of your holiday to match your desires. From start to finish, Transco Travels handles all planning, offering a selection of thoughtfully designed Sri Lanka holiday packages to ensure a seamless and delightful journey.

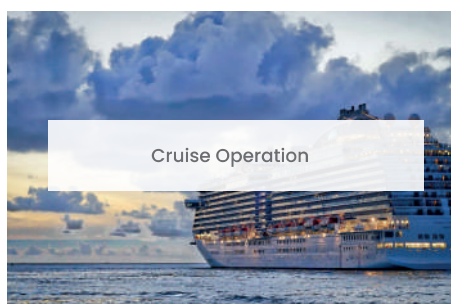
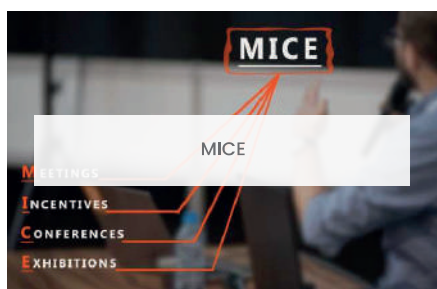
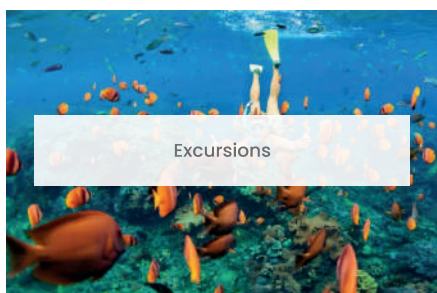
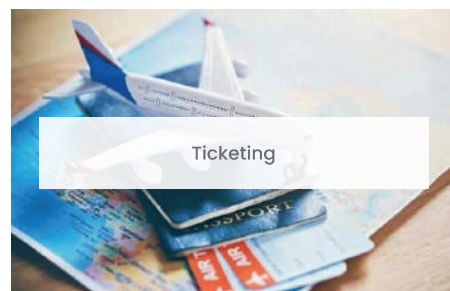
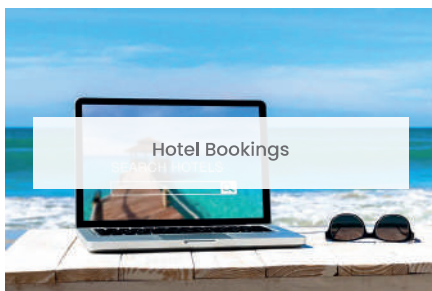
Beyond Sri Lanka, our expertise extends to the Maldives and Australia. Additionally, we foster close collaborations with DMCs in India, Russia, and Thailand, enhancing our ability to provide diverse travel options. Whether you're exploring Sri Lanka's landscapes, relishing Maldives' beauty, Transco Travels is your partner in turning travel dreams into reality. Expect us to exceed your expectations and create lasting memories on every adventure you embark upon with us. At Transco we love you to Discover.





# TRANSCO

## TRAVELS SERVICES





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## Contact Us

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### ***Sri Lanka***

#### ***Colombo Office***

2<sup>nd</sup> Floor , No. 162,  
Nawala Road, Nugegoda,  
Sri Lanka  
T: +94 707012012

#### ***Colombo Warehouse***

372 K, Cyril C Perera Mawatha,  
Colombo 13, Sri Lanka  
T: +94 707012012

### ***Australia***

#### ***Dandenong (Head Office)/ Warehouse***

206-208 Discovery Rd,  
Dandenong Sth VIC 3175 Australia  
T: +61 3 9703 2255

#### ***Campbellfield Office/ Warehouse***

45 Adrian Rd,  
Campbellfield VIC 3061 Australia  
T: +61 3 9357 7228